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Pilot: Re: Looking for billable hours program...

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From: Vidal Graupera (vidal@iambic.com)

Date: Thu Aug 29 1996 - 14:07:20 PDT

- **Next message:** Edward Keyes: "Re: Pilot: Pocket Chess Glitch..."
- **Previous message:** Jeremy C. Radwan: "Pilot: Klondike"

Here's one! We have announced TimeReporter time and expense tracking software for Pilot to meet the needs of people looking for a billable hours program. Below is a copy of the press release, more information can be found on our WWW site at <http://www.iambic.com>. We are currently looking for people who need this kind of software and are willing to beta test.

iambic Software Announces TimeReporter Time and Expense Tracking Software for Popular Pilot Connected Organizer

San Jose, Calif. -- August 16, 1996 -- iambic Software today announced iambic® TimeReporter® time- and expense-tracking software for the US Robotics® Pilot one-touch organizer. TimeReporter capitalizes on the Pilot's portability and connectivity, making it an ideal solution for mobile users to simply and accurately record time and expenses. Attorneys, consultants, contractors, and anyone who needs to keep track of daily time and expenses can use TimeReporter for Pilot in conjunction with their PC-based time and expense applications.

TimeReporter requires virtually no learning or setup because it is based on the familiar paper time sheet format. Time entries can be made quickly using pop-up lists. New clients, projects and activities can be added anywhere and anytime. TimeReporter offers easy access to menu lists of clients, projects, activities and codes, and provides intuitive options for entering and viewing data, minimizing written entries. Once entered, data never has to be re-entered and can be summoned instantly. A built-in stopwatch lets the application automatically measure time.

Using the Pilot's HotSync functionality, all TimeReporter data can be downloaded from your Pilot to your desktop PC with a single push of a button. Time and expense data transferred to the PC from Pilot can be opened and imported into popular spreadsheet, database, or time and billing programs. HotSync also intelligently synchronizes client, project, and activity lists, ensuring that all mobile users have the same lists, and avoiding the time that would be required to individually

enter these items.

TimeReporter for Pilot includes iambic ExpenseReporter for Pilot, which allows users to assign expenses to clients, projects, and expense reports, and track expenses in foreign currencies. ExpenseReporter is also available separately. TimeReporter for Pilot is based on iambic's experience with the other handheld computers. TimeReporter, which iambic developed and released in March, 1994 for Newton PDAs, is recognized as a leading and proven time tracking and analysis tool for Newton PDAs.

"A Pilot with TimeReporter is a total breakthrough for anyone who needs to stay on top of daily time and expenses. This exciting combination will appeal to consumers who have not tried a handheld or PDA before," said Vidal Graupera, President of iambic Software.

The Pilot organizer, the first U.S. Robotics offering based on the Palm OS, is a handheld, connected device that offers a new level of value for mainstream PC users: shirt-pocket size; instant response; an elegant graphical user interface; personal information management (PIM) software including date book, address book, to-do list, calculator and note-taking applications; desktop software and docking cradle for one-touch PC connectivity, all at a breakthrough price of \$299.

TimeReporter for Pilot sells for \$99.95 and is backed by iambic Software's unconditional 30-day money back guarantee. ExpenseReporter which is included with TimeReporter is available separately for \$49.95. TimeReporter for Pilot and ExpenseReporter for Pilot will be available in September, 1996.

iambic Software, headquartered in San Jose, CA, designs, manufactures and markets applications for the handheld computing and PDA (personal digital assistant) market.

Palm Computing, Inc., a subsidiary of U.S. Robotics, is a leading developer of handheld computing systems. Headquartered in Los Altos, Calif., it designs, develops and markets handheld computing products that include the Palm OS, the Pilot connected organizer, personal information management applications, desktop to handheld computer connectivity software and Graffiti power writing technology.

U.S. Robotics is one of the world's leading suppliers of products and systems that provide access to information. The company designs, manufactures, markets and supports remote access servers, enterprise communications systems, desktop/mobile client products, modems and telephony products that connect computers and other equipment over analog, digital and switched cellular networks, enabling users to gain access to, manage and share data, fax and voice information. Its customers include Internet service providers, regional Bell operating companies and a wide range of other large corporations, businesses, institutions and individuals. The company's 1995 sales were \$889.3 million; sales for the first nine months of fiscal 1996 were \$1.37 billion.

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What our customers are
saying about the
Journyx difference...

"Our employees travel all over the world and charge expenses to various customer jobs, so we needed a company that was platform independent. There were a number of vendors that had the pieces, but not one company had everything we needed as Journyx does. Journyx gives the ability to work offline, in multi-currencies and attach receipt images for expense verification."

Gary
Granite Professional &
Technical Services

Journyx Announces Build Your Own GUI & Project Estimation

AUSTIN, Texas, USA — January 15, 1999 — Journyx, the market leader of web-based project tracking and time tracking solutions, today announced greatly enhanced functionality with the 2.2 release of its flagship product, Journyx Timesheet.

Key new features available in Journyx Timesheet 2.2 include:

• **Time Interface Customization**

With the "Build your own GUI" feature, customers can quickly and intuitively customize timesheets for their organization, even down to the level of different timesheets for different groups or departments in the organization. Users now have a virtually infinite number of display possibilities. This makes implementing a project tracking system infinitely easier.

• **Project Estimation Capabilities**

Enterprises can now track not only time logged against projects, but percent complete figures, based both on current estimated progress, and on the initial estimate from project set-up.

• **Client & Customer Billing**

Journyx Timesheet 2.2 allows an organization to apply rates to clients and customers, and has the capability to spread billing allocations across multiple beneficiaries of a given project.

To take advantage of Journyx Timesheet's new functionality, customers simply go to the Journyx web page at <http://www.journyx.com> for download instructions. As always, all Journyx project tracking products are available for a completely free 60-day evaluation. Users can, as before, use any web browser, including text-mode browsers, to enter their project tracking data, allowing for convenient and easy project progress entry whether on the corporate intranet, or from the other side of the world.

Journyx Timesheet Requirements:

The client system for Journyx Timesheet 2.2 requires access to a browser, including Netscape Navigator, Microsoft Internet Explorer, NCSA Mosaic, and Lynx. Journyx Timesheet itself has no client-side footprint, greatly reducing the administrative burden for installations and upgrades.

The server system for Journyx Timesheet 2.2 is supported on Windows NT 4.0 (Server or Workstation), AIX 4.1.5, Solaris 2.6, and RedHat Linux 5.0. The server requires at 32 MB of RAM and

..... 10 MB of disk space for installation.

Pricing and Availability

Journyx Timesheet 2.2 pricing is bundle driven. The first five users are free, additional user packs start at \$695. Volume discounts are available with the larger bundles.

Journyx Timesheet is available immediately, and can be obtained directly from Journyx, and from select overseas channel partners.

About Journyx

Journyx is the clear market leader in web-based project and time tracking solutions for the enterprise, with more than 10,000 users and an estimated 66 percent market share, and has been in business since 1996. Customers include a number of Fortune 500 firms, technical consulting and venture-backed software companies. The company has U.S. headquarters in Austin, Texas. For more information, please call 1(800) 755-9878 (US), send email to info@journyx.com, or visit our web site at <http://www.journyx.com>.

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News

Press Release

FOR IMMEDIATE RELEASE

Sage and iambic Software Introduce

TimeReporter® for Carpe Diem® Electronic Time Sheet

New Product Delivers Time Tracking for Palm Computing® Platform

Dallas, December 2, 1999 -- Sage U.S. Holdings, Inc. and iambic Software introduced today TimeReporter® for Carpe Diem® Electronic Time Sheet, a new time tracking software designed for the Palm Computing® platform. The new product is based on Sage's Carpe Diem Electronic Time Sheet, a well-established solution in the field of time tracking software, and on iambic's TimeReporter software, an industry-proven product for handheld computing devices. By using this new product on their Palm Computing devices, professionals can keep track of time entries wherever their business takes them.

"Our goal is to continually deliver new ways to make time tracking easier and more flexible," said Kevin Taggart, vice president of Sage's Time Tracking Products Division. "Earlier this year, we introduced a new feature that lets our customers access Carpe Diem Electronic Time Sheet over the Internet or intranet. And now our new TimeReporter for Carpe Diem will provide yet another option for people who want to track their time whenever and wherever they choose."

"To deliver the most advanced application possible, we opted to work with iambic Software. Its TimeReporter product is a leading time entry application within the handheld computing market, so it was a logical match for Carpe Diem," Taggart continued. "Customer demand for this Palm software has grown steadily, and we are pleased to provide our highly mobile customer base with this new option."

"Carpe Diem's TimeReporter solution simplifies time tracking by taking advantage of the Palm organizer's portability and the Palm Computing platform's HotSync technology," said Gabriel Acosta-Lopez, director of platform development services for Palm Computing, Inc., a 3Com company.

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they are, so that nothing slips through the cracks. This capability adds significant value for TimeReporter for Carpe Diem users by eliminating error, increasing their business profitability and improving billing."

TimeReporter for Carpe Diem Electronic Time Sheet is now available for \$129.99 per individual license. For more information, please contact our Carpe Diem software specialists at 1-800-477-6763 or cdsales@sageus.com.

iambic Software, headquartered in San Jose, California, is a leading software vendor and publisher in the emerging field of handheld computing with programs available for the Newton, Palm and Windows CE 2.0 platforms. In addition to TimeReporter for Carpe Diem Electronic Time Sheet, iambic Software has also worked with Sage to develop TimeReporter for Timeslips, which provides a mobile solution for Timeslips customers. The home page for iambic Software is www.iambic.com.

Carpe Diem Electronic Time Sheet is the leading service-oriented time and expense tracking system for large organizations. Designed to meet the needs of professional service businesses, Carpe Diem allows users to track their activity on established lists of tasks or projects. By providing a

